

# Company Overview



Traditional insurers rely on analog tools and historical data to assess risk. There's a better way. With a digital-first and broker-centric approach, Corvus is reimagining the way commercial insurance works.

Corvus builds Smart Commercial Insurance Products that are made smarter by applying findings from new sources of data analyzed with AI techniques like machine learning. With Corvus, broker partners access dynamic, accurate and transparent insights about their clients' risk, helping them to recommend the best coverage and enable their clients to reduce risk exposure.

## Driven by Data Insights

Corvus makes insurance smarter by applying findings from new sources of data analyzed with AI techniques like machine learning. The CrowBar, Corvus' digital platform, delivers novel insights and a seamless quote experience designed for brokers and policyholders. In-depth recommendations for improving cybersecurity posture and automated loss estimates lead to better decisions around complex risks. Corvus is transforming an industry that lacks transparency by informing the insurance buyer, helping them to be smarter about practices to mitigate risk and prevent loss.

## Our Story

Corvus is reimagining commercial insurance through smarter policies that make companies safer and brokers more successful. With AI and machine learning, Corvus empowers commercial insurance brokers and policyholders with actionable insights to mitigate risk.

## Broker-Centric Approach



### Win More Business

With a faster quote process and competitive coverage tailored to a wide range of business needs, brokers are positioned to win -- with efficiency.



### Be a Trusted Advisor

Brokers can better serve clients with easy-to-use tools that help companies understand, mitigate, and properly insure their risk.



### Increase Renewals

Improve client retention with a great policyholder experience and services that limit losses and resolve claims quickly.



### Business, not Busywork

Less paperwork and more automation frees brokers to focus time and energy on their client relationships.

## The Corvus Scan

Corvus employs a powerful and rapid, yet non-invasive, approach to uncovering and assessing an organization's overall cybersecurity posture. The Corvus Scan gathers thousands of relevant data points that are discoverable without logging into or performing an exploit on the client's systems. The scan looks at obvious aspects, such as the company's public-facing website, as well as less obvious ones, such as software embedded in a company's web applications. The result is an easy-to-read report with actionable information for brokers and policyholders, and a clear picture of the policyholder organization's security posture.

## Risk Mitigation Services

Corvus goes beyond helping to understand risk: our pre- and post-breach services for policyholders keep clients safe and prepare them to respond effectively to claim incidents. Corvus offers small and medium-sized policyholders access to services like our online risk management resources, a phone consultation regarding their cyber risk report, and more. Larger clients may access our premier cyber risk mitigation services, which offers additional white-glove services such as tabletop exercises, incident response plan reviews, and IT vendor security scans.

## Policyholder Transparency



### Properly Insure Risk

Companies can quickly purchase the right level of coverage, at a fair price, without the hassle of a long application form.



### Decrease Risk

Companies receive recommendations on how to mitigate risk, available free through our digital platform or premier risk management services.



### Reduce Claims

Companies get value throughout the policy period with updated risk insights to further prevent losses and minimize claims.



### Recover Quickly

Expert post-breach services and efficient claims handling help companies get back to business after an adverse event.

## About Corvus

Corvus is reimagining commercial insurance for a digital world by making insurance smarter, companies safer, and brokers more successful. Corvus empowers brokers and policyholders with actionable insights to mitigate complex risks and reduce losses through the CrowBar® digital platform, smart insurance products, and premier risk management services. Corvus is the world's largest specialty commercial InsurTech company.

Founded in 2017 by a team of veteran entrepreneurs from the insurance and technology industries, Corvus is backed by Telstra Ventures, Obvious Ventures, MTech Capital, Bain Capital Ventures, Hudson Structured Capital Management, and .406 Ventures. The company is headquartered in Boston, Massachusetts, and has offices across the U.S.